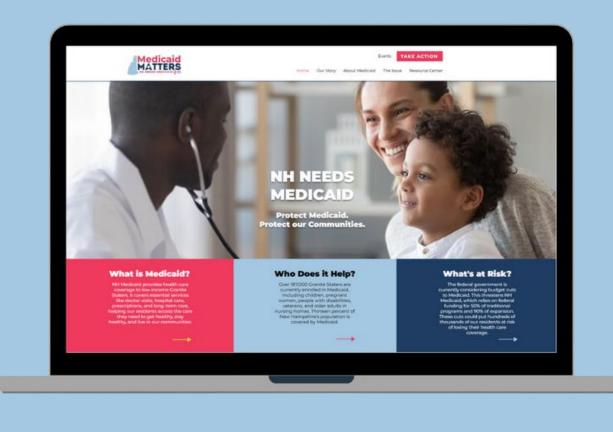


LEARN MORE: WHAT'S AT STAKE AND WHY MEDICAID MATTERS



Scan the QR code or visit

NHNeedsMedicaid.com



today's webinar

Recorded and link sent afterward
Ask questions with the Q&A feature throughout
Questions will be answered at the end



MEDICAID In New Hampshire



Deborah Fournier, JD UNH Institute for Health Policy and Practice



Medicaid in New Hampshire

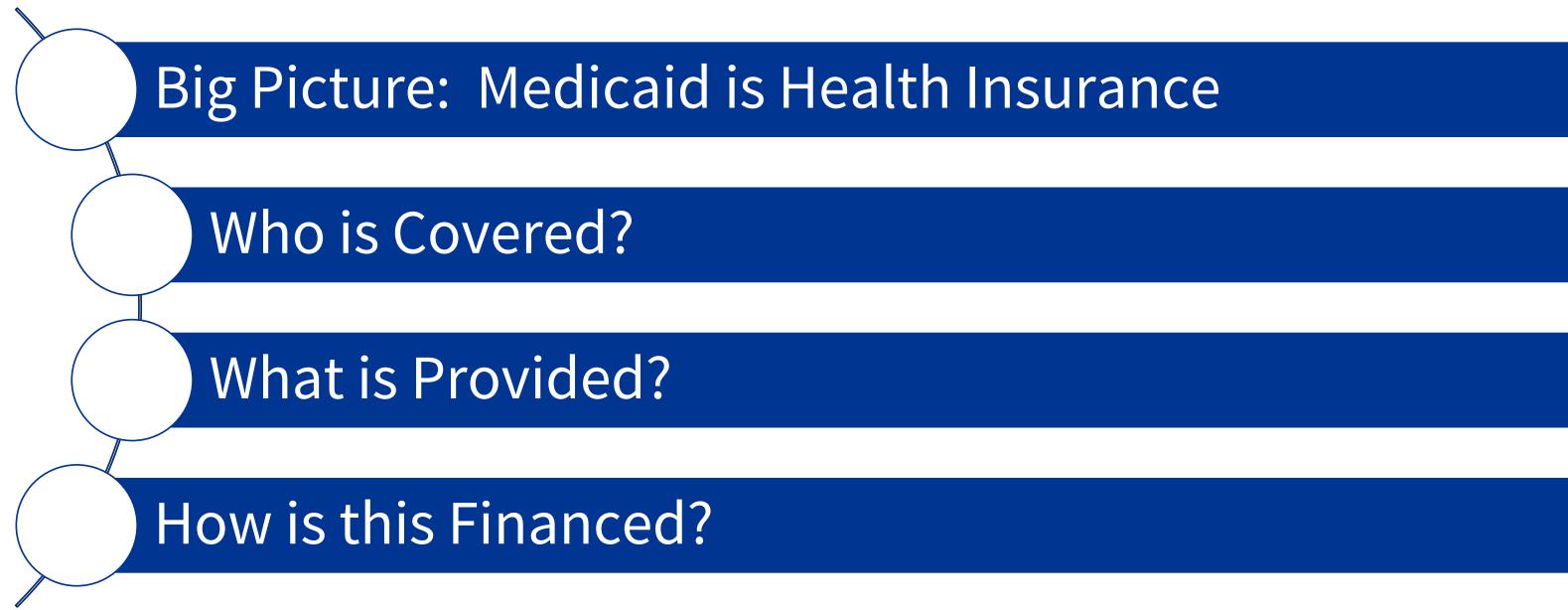
MARCH 26, 2025 MEDICAID MATTERS



New Hampshire and Practice

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University of **New Hampshire** Health Policy and Practice

BIG PICTURE: Medicaid is Health Insurance





University of New Hampshire Institute for Health Policy and Practice Medicaid is publicly-funded health insurance for lowincome people.

It is elective for a state to have a Medicaid program.

A Medicaid program must meet minimum federal requirements: covering mandatory services and populations.

The federal government always pays a fixed percentage of the cost. This fixed percentage is referred to as FMAP (Federal Medical Assistance Percentage).

The FMAP is never less than 50%. Sometimes it is more. (WAY more!)

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Medicaid Is the Dominant Source of Insurance for Low-income Children and Significant Source of Benefits for People with Disabilities



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Medicaid is Particularly Important for Certain Populations

Percentage of people within a group who have Medicaid

Adults and Children

Children Children with Income < 100% FPL Nonelderly Adults Nonelderly Adults with Income < 100% FPL

Race/Ethnicity

White Black Hispanic Asian/Native Hawaiian and Pacific Islander American Indian/Alaska Native Multiple Races

Disability Status

Nonelderly People with Disabilities

Note: FPL = federal poverty level. Estimates include the civili population. Children includes people ages 0-18, nonelderly a 64, nonelderly people includes people 0-64. Disability is defi difficulty related to hearing, vision, cognition, ambulation, se Source: KFF estimates based on the 2022 American Commun

https://www.kff.org/health-policy-101-medicaid/?entry=table-of-contents-who-is-covered-by-medicaid

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39%	
82%	
16%	
60%	
16%	
35%	
31%	
17%	
40%	
26%	
44%	
ates include the civilian, non-institutionalized ges 0-18, nonelderly adults includes people ages 19-)-64. Disability is defined as having one or more	
nition, ambulation, self-care, or independent living. 2 American Community Survey, 1-Year Estimates	KFF

Medicaid Accounts for One Fifth of All Health Care Spending, and Over Half of Spending on Long-term Care.

Medicaid Other Payers

Total	19%	81%
Long-term Care	61%	
Hospital	19%	81%
Providers	12%	88%
Drugs	11%	89%
Dental	11%	89%
Other care	97%)

Source: Centers for Medicare & Medicaid Services, Office of the Actuary, National Health Statistics Group, 2023

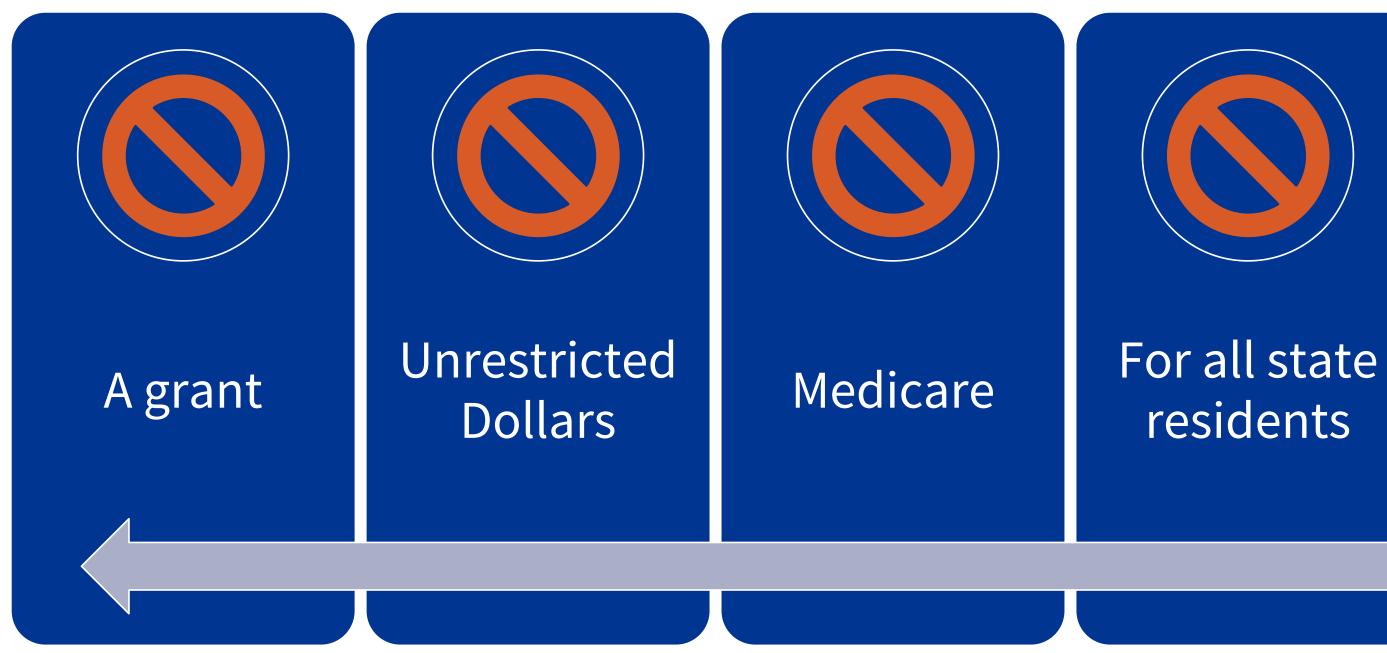
https://www.kff.org/medicaid/issue-brief/10-things-to-know-about-medicaid/



39%



Big Picture - What Medicaid Is Not





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Based on disease or condition

Who is Covered?

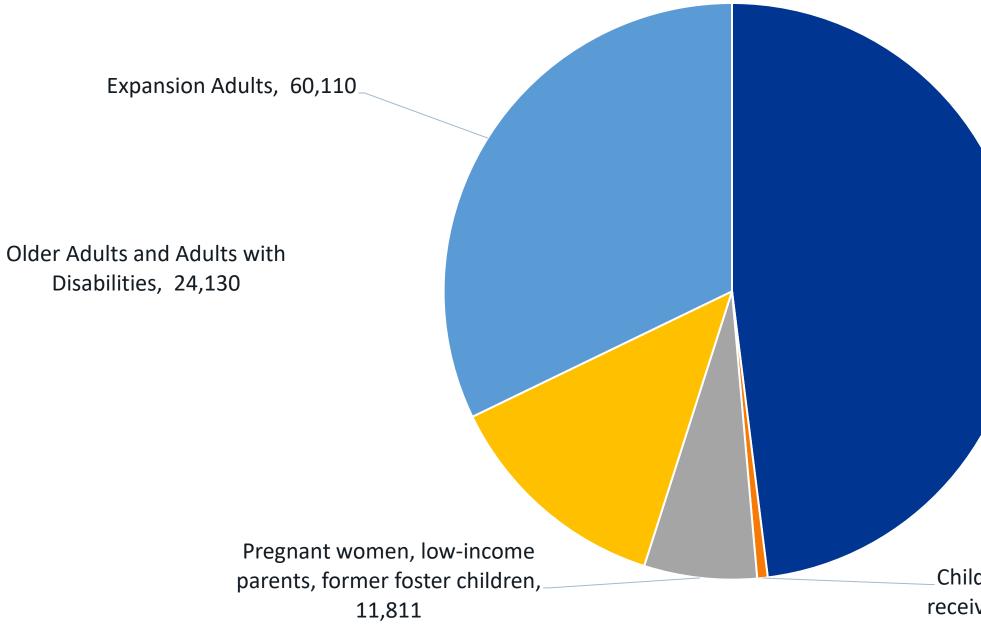


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NH Medicaid's Single Largest Eligibility Group is Children

NH Medicaid Total Enrollment: 186,892 (as of February 28, 2025)



Source of monthly enrolment data: https://www.dhhs.nh.gov/sites/g/files/ehbemt476/files/documents2/bpq-da-medicaid-enrollment.pdf



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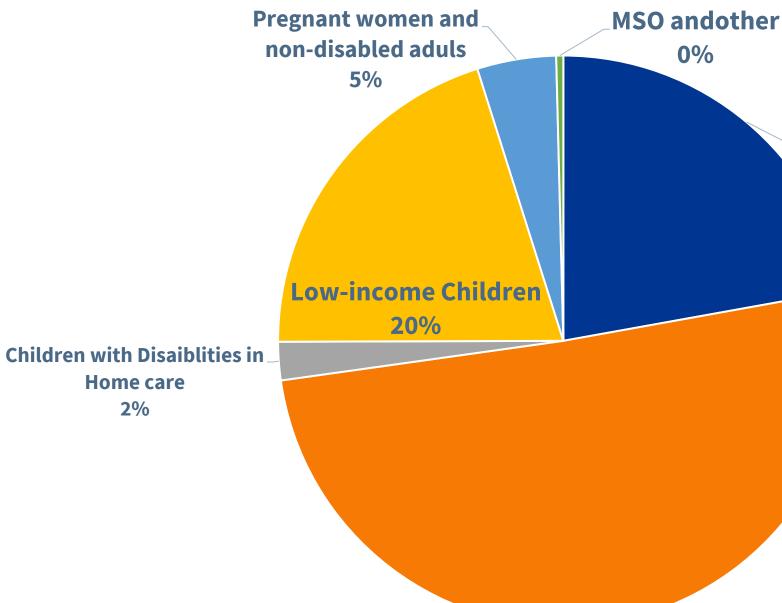
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Low-income kids, 89,740

Children with severe disabilities receiving in home services, 1,101

NH Medicaid's Costs are Disproportionate to Enrollment and **Concentrated Among Older Adults and People with Disabilities**

EBI source data (as of March 25, 2025)

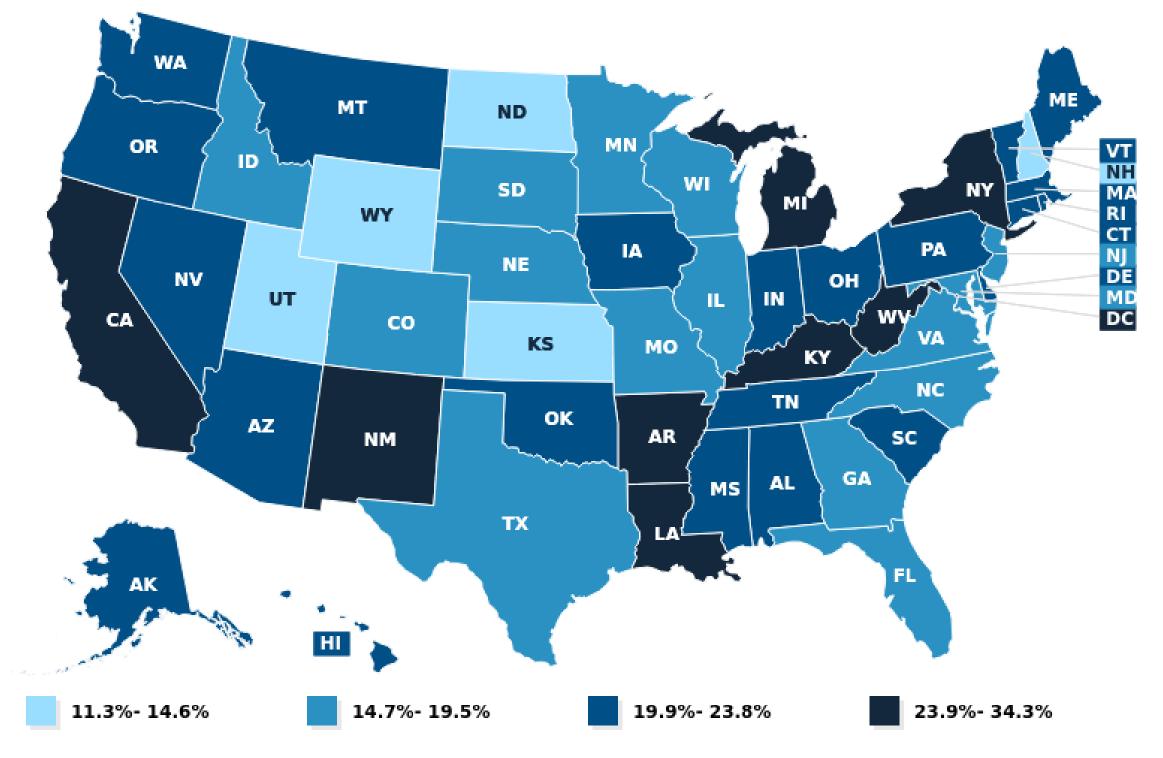




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Expansion Adults 22%

> **Older Adults and Adults with Disabilities** 51%



Health Insurance Coverage of the Total Population: Medicaid, 2023

SOURCE: KFF's State Health Facts.



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New Hampshire Medicaid covers 13% of the state population

Only North Dakota and Utah cover smaller percentages of their overall population with Medicaid than New Hampshire. In all but one county, Medicaid members are MORE THAN 10% of the population.

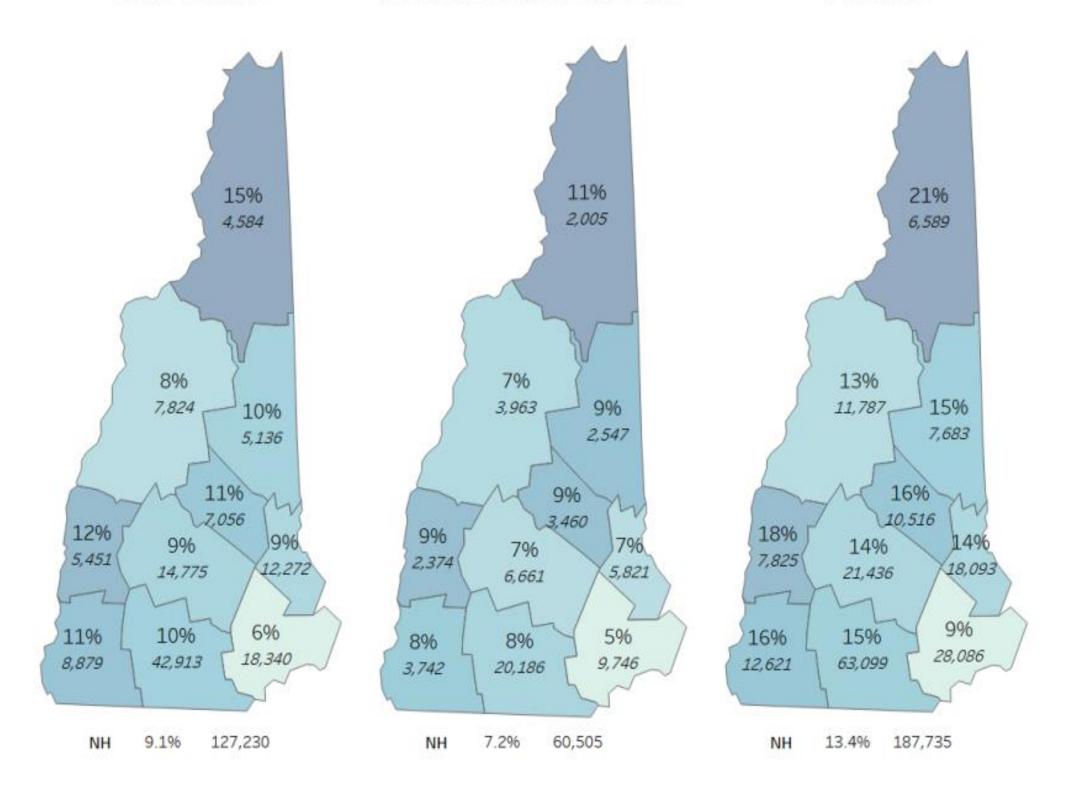
Rockingham County has 9% of its population in Medicaid.



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NH Medicaid Full Benefit Enrollment as a Percent of Estimated General Population, 12/31/24

Standard Programs as a Percent of Total Population



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Granite Advantage Program as a Total Program as a Percent of Total Population Age 19 to 64 Population

Medicaid Historically Has Provided Health Insurance Coverage For Low-Income People In These Groups





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People with Disabilities

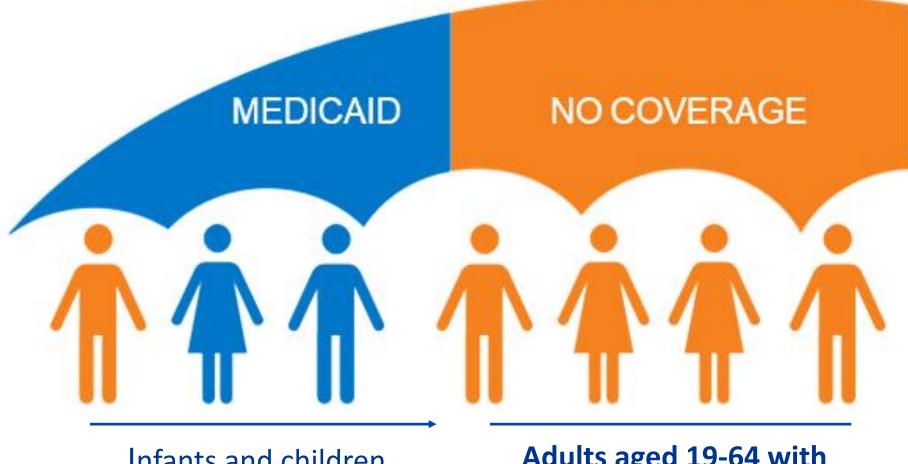
General Income Eligibility for Select NH Medicaid Eligibility Categories

Federal Poverty Levels 2025 (annual income family of 1)								
<50% FPL \$7,825	<100% FPL \$13,589	100% FPL \$15,650	138% FPL \$21,597	150% FPL \$23,475	200% FPL \$31,300	250% FPL \$39,125	300% FPL \$46,950	350% FPL \$54,775
Disabled and working up to 450% FPL								
Older Adults (65+) up to 75% FPL								
Babies and children up to 318% FPL								
Expectant moms up to 196% FPL								
Low-income parent up to 60% FPL				стор /b и и Д(0. hm - ć200			
\$7.25/hr x 40 hrs = \$290 Low – Income Adults 19-64 up to 138% FPL \$290/wk x 52 wks = \$15,080								
Breast and cervical cancer patients up to 250% FPL								



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In NH, Medicaid Expansion Fills the Unintended Coverage Gap Created by NFIB v Sibelius (2012) to the Affordable Care Act



Infants and children, expectant moms, older adults, people with disabilities Adults aged 19-64 with income from 0-138% FPL

Source: based on image at https://www.kff.org/medicaid/issue-brief/the-coverage-gap-uninsured-poor-adults-in-states-that-do-not-expand-medicaid/



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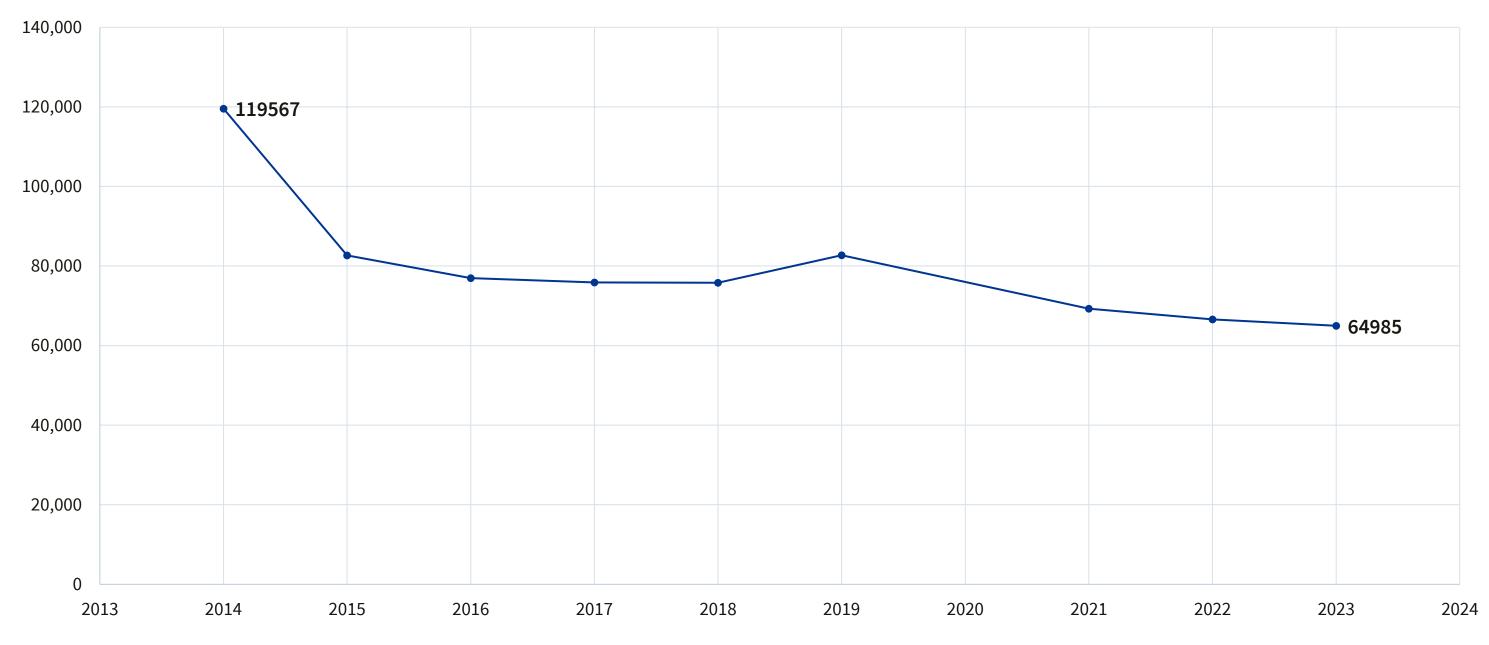
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Financial help on the marketplace begins for individuals with income at 100% FPL.

The number of people who are uninsured in New Hampshire has fallen by 45% since 2014, since ACA Coverage (Medicaid expansion and Marketplace) became available



Source: S2702 Selected Characteristics of the Uninsured, ACS 1-Year Estimates Subject Tables Years 2014-2023 https://data.census.gov/table/ACSST1Y2023.S2702?t=Health%20Insurance&g=040XX00US33



What Is Provided?

MANDATORY AND OPTIONAL SERVICES



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Acute Care Benefits

- Inpatient and outpatient hospital services
- Early and periodic screening, diagnostic, and treatment services
- Physician services

Mandatory

- Rural health clinic services
- Federally qualified health center services
- Laboratory and X-ray services
- Family planning services
- Nurse midwife services
- Certified pediatric and family nurse practitioner services
- Freestanding birth center services Transportation to medical care Tobacco cessation counseling for
- pregnant women

https://www.kff.org/health-policy-101-medicaid/?entry=table-of-contents-what-benefits-are-covered-by-medicaid

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Most Mandatory Services are **Acute-Care** Services



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- Nursing facility
- Home health services

Most Optional Services Are Not Optional For Those Who Need Them

Prescription drugs

- Clinic services
- Physical therapy
- Occupational therapy
- Speech, hearing, and languate services
- Respiratory care services
- Other diagnostic, screening preventative, and rehabilitation
- Podiatry services

Optional

- Optometry services
- Dental services and denture
- Prosthetics
- Eyeglasses
- Chripractic services
- Case management
- Inpatient psychiatric service individuals under age 21
- Tuberculosis related services

Source: https://www.kff.org/health-policy-101-medicaid/?entry=table-of-contents-what-benefits-are-covered-by-medicaid



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age disorder	 Private duty nursing services Personal care Hospice
, ive services	 Services for individuals age 65 or older in an Institution for Mental Disease (IMD) Services in an intermediate care facility for Individuals with intellectual disability
es	 home and community based services Self-directed personal assistance services Community first choice option Health homes for enrollees with chronic conditions
es for	

Key Medicaid Services in New Hampshire

Mandatory Services:

- **Inpatient Hospital Services**
- **Rural Health Clinic Services**
- Intermediate Care Facility Nursing Home Dental Service (Children)
- Home Health Services
- **Skilled Nursing Facility Nursing** •
- **Prescribed Drugs**
- Mental Health & SUD Services ۲
- Ambulance Services ۲
- **Podiatrist Services** •
- **Private Duty Nursing**
- **Home Based Therapy** •
- **Outpatient Hospital**, Mental Health & SUD

Home

- Early & Periodic Screening, Diagnosis & Treatment (EPSDT) Services for Persons < Age 21
- **Outpatient Hospital Services**

- **Physicians Services**
- I/P Hospital Swing Beds, SNF
- I/P Hospital Swing Beds, ICF
- Family Planning Services
- X-Ray Services

Optional Services:

- **Durable medical equipment and** supplies
- **Optometric Services Eyeglasses**
- Wheelchair Van Services
- **Crisis Intervention Services**
- **Psychology Services**
- **Speech Therapy**
- Hospice

- **Inpatient Psychiatric Facility Services Under Age 22**
- **Nursing Facilities Services for Children w/Severe disabilities**
- **Adult Medical Day Care** •
- **Day Habilitation Center** .
- **Physical Therapy**
- **Audiology Services** •

Home & Community Based Care Waivers:

Acquired Brain Disorder, Developmentally Disabled, Choices for Independence, In Home Supports



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- Laboratory (Pathology) •
- Advanced RN Practitioner •
- Medication Assisted Treatment

- **Occupational Therapy**
- **Personal Care Services**
- **Adult Dental**

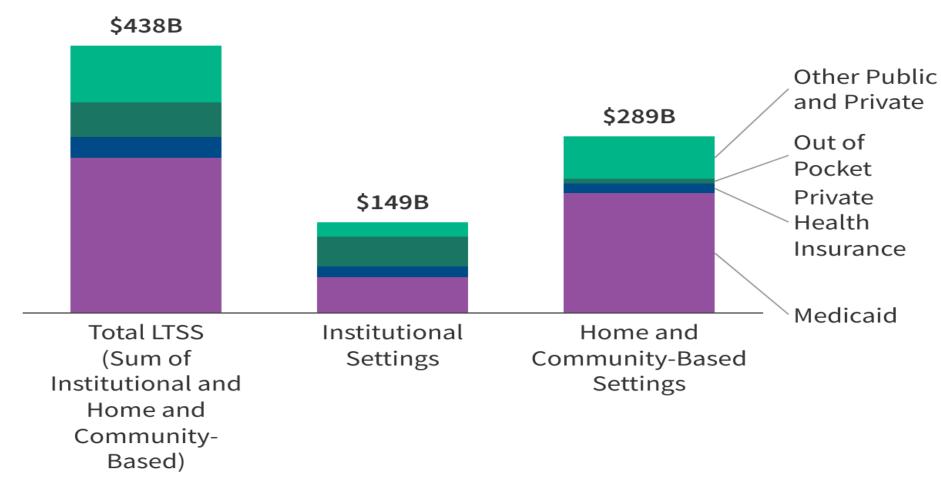
Medicaid is the Dominant Payer for Long-Term Services and Supports in the US



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Medicaid Paid for Over Half of the \$438 Billion That the US Spent on LTSS in 2022, Most of Which Went to Home and Community-Based Services

Distribution of spending on long-term services and supports (LTSS) in 2022, by type of LTSS and payer



Note: Total paid LTSS expenditures include spending on residential care facilities, nursing homes, Medicaid home health services, and home and community-based waiver services but excludes Medicare post-acute care. "Other Public and Private" includes Children's Health Insurance Program, the Department of Defense, the Veterans Health Administration, worksite health care, other private revenues, Indian Health Services, workers' compensation, general assistance, maternal and child health, vocational rehabilitation, other federal programs, Substance Abuse and Mental Health Services Administration, other state and local programs, and school health.

Source: KFF estimates based on 2022 National Health Expenditure Accounts data from CMS, Office of the Actuary

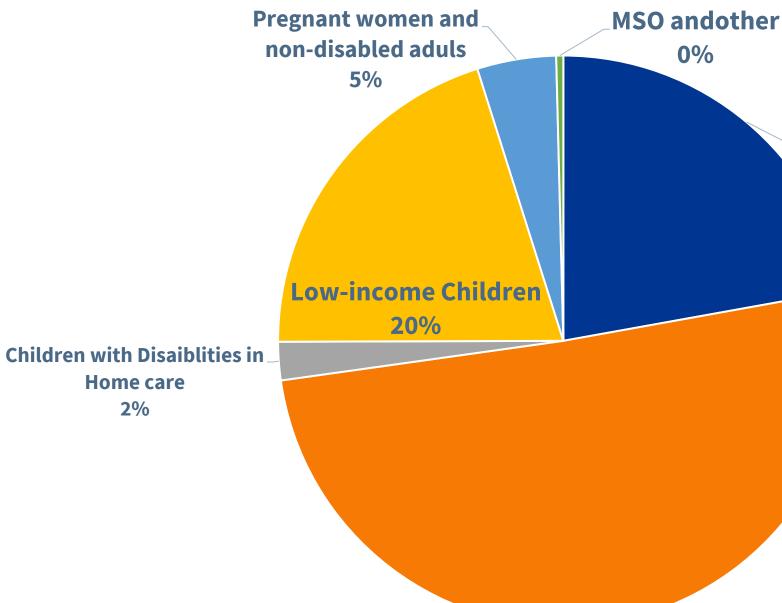
https://www.kff.org/health-policy-101-medicaid/?entry=table-of-contents-what-long-term-servicesand-supports-ltss-are-covered-by-medicaid

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NH Medicaid's Costs are Disproportionate to Enrollment and **Concentrated Among Older Adults and People with Disabilities**

EBI source data (as of March 25, 2025)





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Expansion Adults 22%

> **Older Adults and Adults with Disabilities** 51%

Medicaid Provides Key Mental Health and **Substance Use Disorder Services**

In SFY 2024, NH Medicaid provided more than \$264M in mental health services.

In SFY 2024, NH Medicaid provided more than \$100M in substance use disorder services.

Source: EBI as of 3/25/2025



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How is this Financed?



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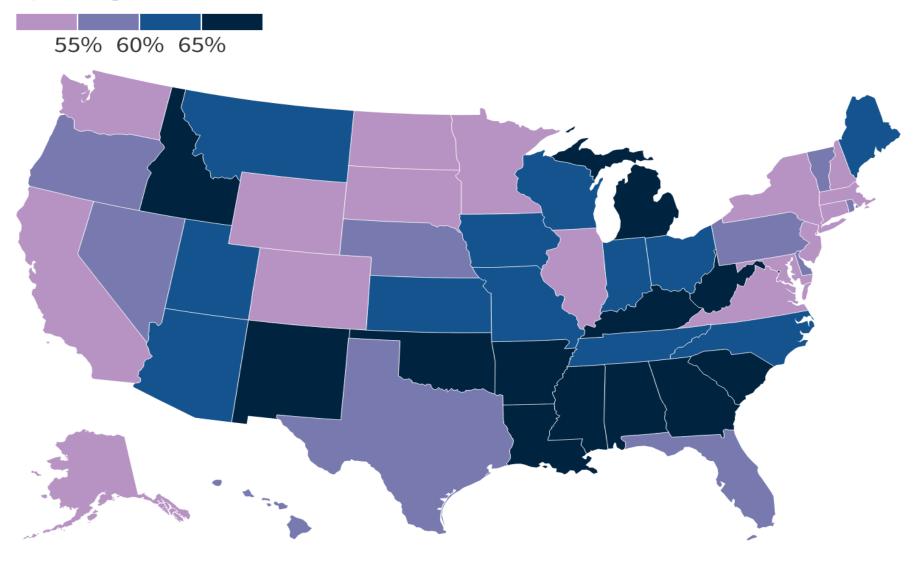
Financing

In return for following the rules of the program, the federal government always pays a fixed percentage of the cost, **known as FMAP (Federal Medical Assistance Percentage).**

- The FMAP **varies** by state and population/service.
- The FMAP is **never less than 50 percent**. The lower the per capita wealth, the higher the state FMAP.*

Medicaid is Join States.

Federal Medicaid Assistance Percentages (FMAPs) for Traditional Medicaid Spending Effective for FFY 2026



Note: FFY = federal fiscal year. These rates are in effect October 1, 2025 - September 30, 2026. These FMAPs are determined by a formula set in statute and are for services used by people eligible through traditional Medicaid, which includes individuals who are eligible as children, low-income parents, because of disability, or because of age (65+). The formula is designed so that the federal government pays a larger share of program costs in states with lower average per capita income. Source: Federal Register, November 29, 2024 (Vol 89, No. 220), pp 94742-94745



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Medicaid is Jointly Financed by the Federal Government and

KFF

States with higher FMAP spend less to purchase covered services or pay plans/providers the same amount compared to lower FMAP states.

States with higher FMAP require deeper cuts to reduce state general fund spending than lower FMAP states.

Gross Spend	FMAP	State Spend	Federal Match
\$200	50%	\$100	\$100
\$200	70%	\$60	\$140



Financing – THERE IS NO FREE LUNCH

State Share is **Required**

- Must be "public" dollars
- At least 40% of state share must be from state general revenue
- Remainder can be from other government contributions including county dollars and health care related taxes

Granite Advantage Federal Funding

- The FMAP for Expansion adults is 90% federal, 10% state.
- NH has received \$3.2B in federal dollars in total since 2015 due to expansion.
 - \$1.4B in federal revenue have come into New Hampshire since SFY2020 through expansion; Ο

Source: <u>http://www.gencourt.state.nh.us/lba/Budget/FiscalItems/2022-11-18_Agenda_Items/FIS_22-375.pdf</u> https://nhfpi.org/resource/the-effects-of-medicaid-expansion-in-new-hampshire/



Medicaid Enrollees & Expenditures in NH

Costs are Disproportionate to Enrollment Group Sizes

Adults & Children 82%

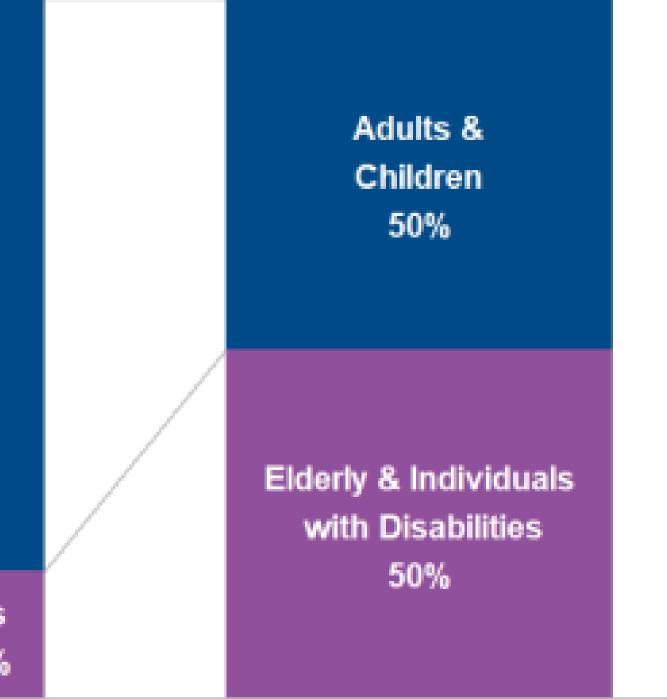
Elderly & Individuals with Disabilities 18%

Enrollees

Source: Kaiser Family Foundation, <u>https://files.kff.org/attachment/fact-sheet-medicaid-state-NH</u>

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Expenditures

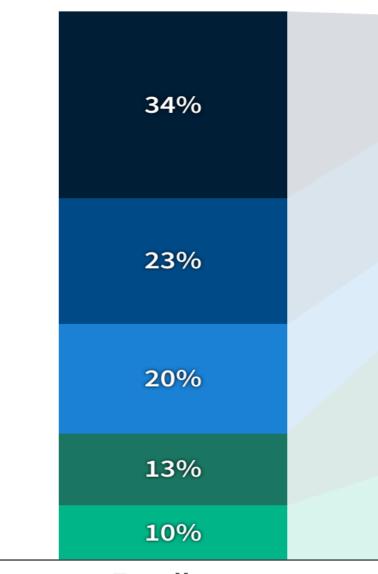
Children are the Single largest Enrollment **Group and One** of the Least **Costly To Cover**

Older Adults and People living with Disabilities tend to have concentrated costs despite their relatively smaller enrollment in the program



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2021



Enrollees Total = 94.8 Million

Note: Includes full and partial benefit enrollees enrolled in at least one month of Medicaid during 2021. Total may not sum to 100% due to rounding. Source: KFF analysis of the T-MSIS Research Identifiable Files, CY 2021

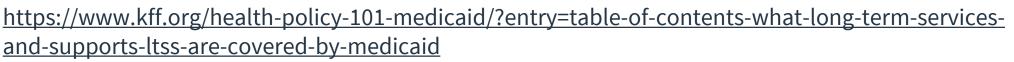
and-supports-ltss-are-covered-by-medicaid

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People Eligible for Medicaid Based on Disability or Age (65+) Accounted for 1 in 4 Enrollees but Over Half of All Spending in

14%	Children
21%	ACA Expansion Adults
13%	Other Adults
31%	Individuals ——Eligible Based on Disability
20%	Individuals Eligible Based on Age (65+)
Evnenditures	

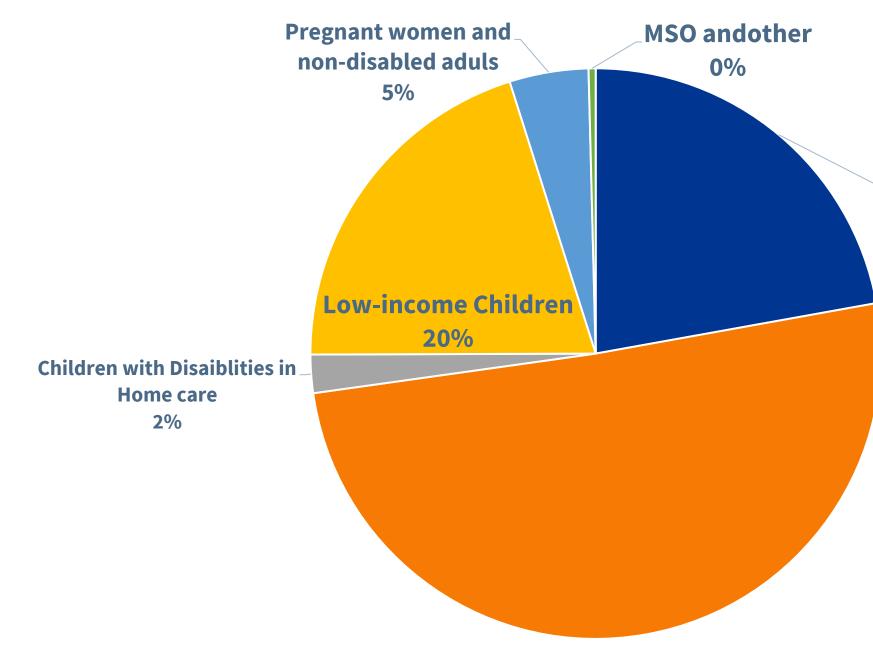
Expenditures Total = \$661.4 Billion



KFF

NH Medicaid's Costs are Disproportionate to Enrollment and Concentrated Among Older Adults and People with Disabilities

NH Medicaid Claim and Encounter Based Provider Payments/FFS Equivalent Payments, SFY2024 EBI source data (as of March 25, 2025)





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Older Adults and Adults with Disabilities 51%

So What?



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Take Aways

- Responsive Financing: Feds pay a fixed percentage of the cost. This allows financing to respond to need (HIV/AIDS/Recessions/COVID). Changes to this framework puts the state at risk of paying more general fund dollars and having a less responsive financing partnership with the federal government.
- Dominant Payer for Long-Term Care Services: Medicaid provides home and community-based services to 24,000+ Granite Staters who are older and/or are people living with disabilities. These services provide many with an alternative to living in an institution.
- Dominant Source of Coverage for Low-income Children: Medicaid provides health care coverage to 89,000+ low-income Granite State children.
- NH Medicaid is a significant source of behavioral health care in NH.



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Thank You

Deborah.Fournier@unh.edu



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FEDERAL UPDATES ON MEDICAID







ADVOCATING FOR MEDICAID





we need YOU to talk about About Medicaid



If the federal government makes cuts to Medicaid, New Hampshire will need to take action to protect our Medicaid programs at the state level



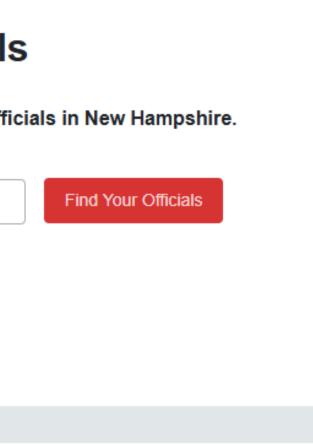
State lawmakers are there to serve *you*, so it's important that you tell them how important Medicaid is to New Hampshire residents



www.nhneedsmedicaid.com/contact-legislators

Find	Your Elected Officials
Enter your home address inform	nation to find and contact your elected offic
Street Address	Postal Code
Share Y Tweet	







www.nhneedsmedicaid.com/story

Tell us why Medicaid is important to you or a loved one, people in your communities, or your work. NH Medicaid Matters will share stories like yours with lawmakers to show them how critical Medicaid is in our state, and that they should stop cuts to Medicaid.

Whether you're a Medicaid recipient, caregiver, health care professional, community advocate, business owner whose employees depend on this coverage, or have other experience, your voice can make a difference.



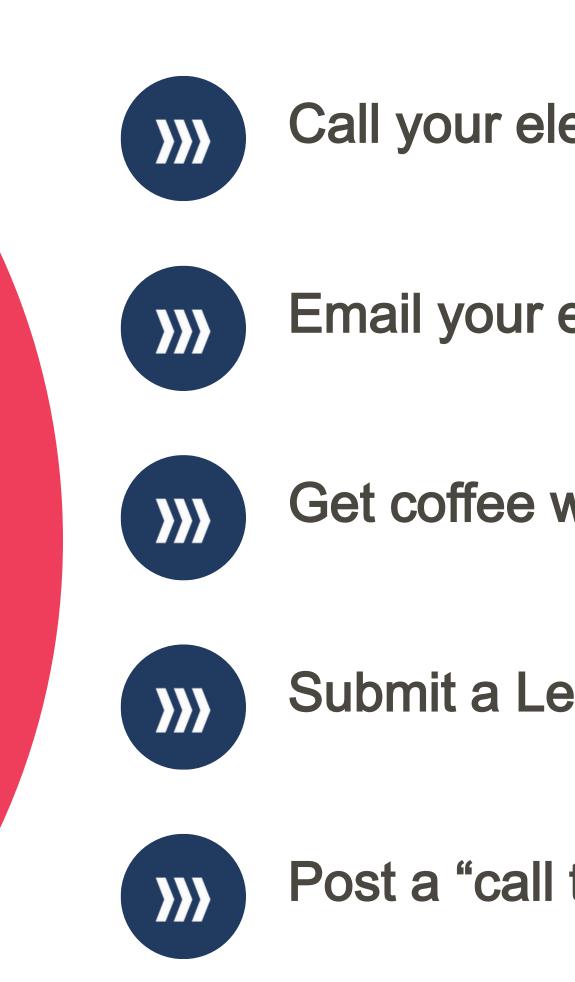
stories humanize policy

newfutures

Stories are proven to be more: memorable relatable repeatable effective at changing minds

than data alone

ways to advocate



Call your elected officials

Email your elected officials

Get coffee with your elected officials

Submit a Letter to the Editor or Op-Ed

Post a "call to action" on social media





Any Questions?





A MEDICAID STORY



Linda Quintanilha Bennington Resident

